



# DMK Mimarlık İnşaat

## San. ve Tic. Ltd. Şti.

A diversified entrepreneurial company based in Denizli/Turkey, providing architecture, construction contracting services, and broiler chicken production and sales.

# Company Evolution & Transformation

**1** — **April 17, 2008**

Founded as Gökhan Mühendislik Otomotiv Şti. by Mahfuz Karabalık and Mahsum Karabalık, focusing on engineering services.

**2** — **November 22, 2019**

Company name changed to DMK Mimarlık San ve Tic A.Ş. with share transfer, becoming a single-shareholder limited company.

**3** — **June 30, 2022**

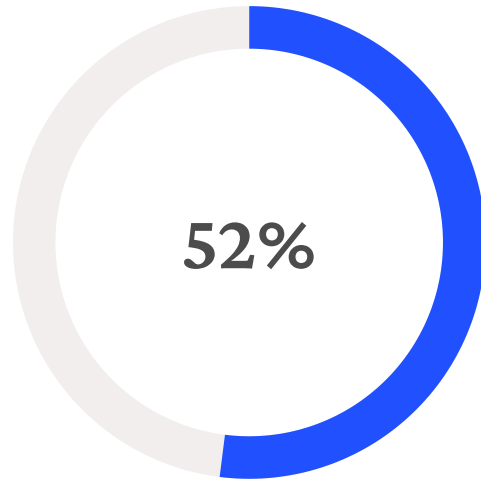
Share transfer completed, ending single-shareholder status. Company now operates with two partners in construction and poultry sectors.

The company's core activities encompass all types of engineering services, project design, and implementation across multiple sectors.



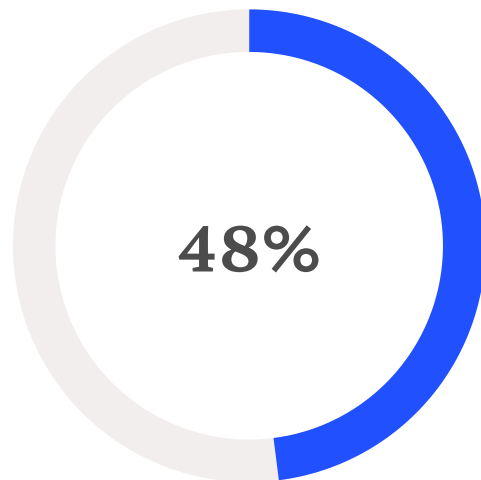
# Ownership Structure & Leadership

## Shareholders



**Mahfuz Karabalik**

5,512 shares - Chairman



**Mahsum Karabalik**

5,088 shares - Director

## Leadership Experience

Both founders bring over **20 years of industry experience** to the company, having been active in the sector since 2008.

- Mahfuz Karabalik: Age 47, Chairman
- Mahsum Karabalik: Age 45, Director
- Combined leadership since company inception

# Workforce & Organizational Structure

## Total Workforce

**59 employees** across all operations

- 52 in production/operations
- Non-unionized workforce

## Sales Team

**5 dedicated professionals** driving revenue growth

- Market development
- Client relationships

## Management

**2 senior executives** providing strategic direction

- Operational oversight
- Business development



# Project Management Excellence

DMK Mimarlık maintains a robust project management structure with experienced professionals overseeing all construction and development initiatives.



## **Mehmet Karabalık**

Project Coordinator - 12 months experience coordinating multi-phase construction projects and ensuring timeline adherence.



## **Ahmed Arif Karabalık**

Project Operations Manager - 6 months managing operational efficiency and resource allocation across active sites.



## **Zozan Karabalık**

Project Manager - 11 months leading project execution, stakeholder communication, and quality control.



## **Şervan Karabalık**

Project Manager - 6 months overseeing project planning, budgeting, and contractor coordination.



## **Fırat Karabalık**

Construction Site Manager - 11 months managing on-site operations, safety protocols, and construction teams.

# Dual Business Operations

## Construction Division

**Location:** Denizli/Şemikler 862 Block/8 Parcel

**Project Type:** Private building construction with revenue-sharing model

- Total area: 4,800 m<sup>2</sup>
- Capacity: 36 residential units
- Utilization rate: 85%
- Age: 1 year

**89% of total sales** - Primary revenue driver

## Poultry Production

**Location:** Süller Mah. Yağmur Cad. Çal/Denizli

**Facility Type:** Broiler chicken farm established in 2012

- Total area: 4,623.57 m<sup>2</sup>
- Capacity: 65,000 birds
- Utilization rate: 80%
- Production rate: 95%

**11% of total sales** - Diversification strategy





# Poultry Production Process

DMK operates a complete broiler chicken production cycle with a capacity of 65,000 birds, established in 2012. The facility follows strict standards and programmed feeding schedules.



## Day 1: Chick Arrival

Broiler chicks arrive from breeding facilities and are placed in controlled environment housing.



## Days 1-45: Feeding

Chicks are fed according to standards and programmed schedules for 45 days to reach optimal weight.



## Day 45: Quality Control

Chickens undergo necessary inspections and quality checks to ensure they meet consumption standards.



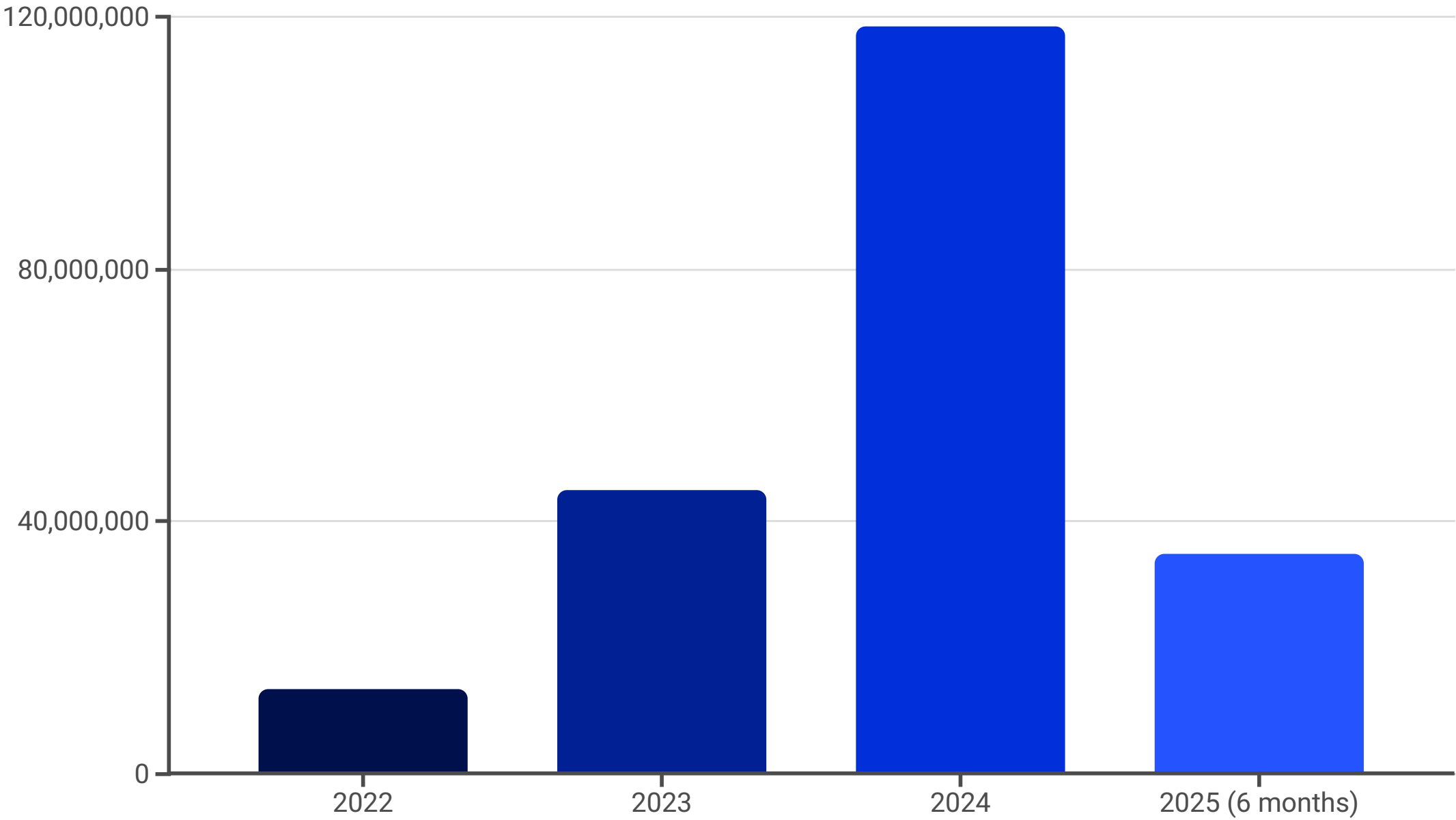
## Processing & Distribution

After slaughter, products are distributed through required channels for consumer consumption.

# Explosive Revenue Growth (TL)

# 792% Growth

DMK Mimarlık has demonstrated exceptional financial performance with remarkable revenue expansion over three years.



**238%**

2022-2023 Growth

Revenue increased from ₺13.3M to ₺44.9M

**164%**

2023-2024 Growth

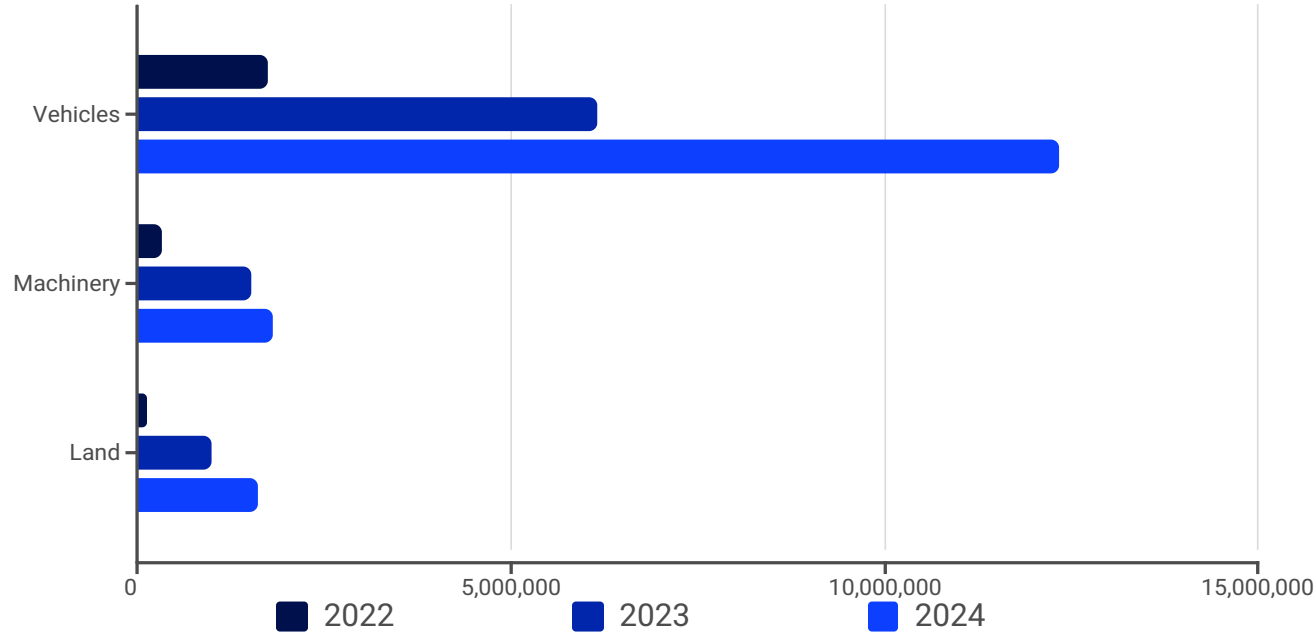
Revenue surged to ₺118.6M

**₺34.9M**

2025 First Half

# Strategic Asset Investment (TL)

DMK Mimarlık has significantly expanded its fixed asset base, demonstrating commitment to long-term growth and operational capacity.



## Asset Highlights

**Total Fixed Assets**  
Grew from ₺2.1M (2022) to ₺15.8M (2024)

**Net Fixed Assets**  
₺13.3M after depreciation in 2024

**Strategic Focus**  
Heavy investment in vehicles and equipment for operational expansion